

## **JUSTIFICATION FOR OTHER THAN FULL AND OPEN COMPETITION**

### **VRMagic EYESI Surgical Simulator, Madison VA**

- 1. Identification of the Agency and the Contracting Activity:** Department of Veterans Affairs, Great Lakes Acquisition Center, 115 South 84<sup>th</sup> Street, Suite 101, Milwaukee WI 53214-1476.
- 2. Nature and/or description of the action being approved:** Justification and approval for other than full and open competition for the purchase of EYESI Surgical Simulator for William S. Middleton VA Hospital, Madison, WI. This procurement will proceed on a sole source basis with VRMagic, a small business.
- 3. A description of supplies/services required (including the estimated value):** The William S. Middleton VA Hospital in Madison, WI, has a requirement for a one time purchase of an EYESI Surgical Simulator. The approximate cost is \$272,260.00
- 4. Statutory authority permitting other than full and open competition:** FAR 6.302-1(a)(2). The VA's minimum needs can only be satisfied by unique supplies or services available from only one source.
- 5. Facilities Unique Qualifications:** The William S. Middleton VA Hospital in Madison, WI requires this exact model since it is the only item available on the market that fulfills the hospital's needs to train Ophthalmology residents in surgical procedures. The electrically powered device is used to provide computer aided surgical simulation for Ophthalmology residents. This allows the residents to train in a completely safe environment without unduly putting risks on actual patients requiring surgery. The system will be used to train approximately 9 residents per year.
- 6. Efforts made to ensure that offers are solicited from as many potential sources as is practicable:** An internet search did not reveal any additional Ophthalmology surgical simulators. The contracting officer conducted searches on VetBiz for veteran owned businesses. No veteran owned businesses were located using the keyword of surgical simulator. A search of the SBA Dynamic Small Business Search using the keyword surgical simulators resulted in no businesses located. A search on GSA Advantage using the keyword surgical simulator resulted in locating MOBIS contractors under 874 9 for Off-the-Shelf Training Devices and Training Materials. The required system is a highly specialized system for Ophthalmology training. Nothing was located by searching for Ophthalmology surgical simulator.
- 7. Determination by the Contracting Officer that the anticipated cost to the Government will be fair and reasonable:** The contracting officer will request pricing information from the contractor to assist in determining that the price paid is fair and reasonable.
- 8. Market survey conducted:** Market research included searches on the internet, VetBiz, GSA Advantage, and the SBA Dynamic Small Business Search. The internet search located two postings to FBO for the same system. One was conducted as a Brand Name or Equal, and was awarded to VRMagic and the other one was completed as a sole source procurement to


VRMagic.

9. **Other facts:** None

10. **Other sources expressing an interest:** No other sources have expressed an interest in this procurement.

11. **Actions to remove or overcome any barriers to competition:** The contracting officer will post a notice of intent to sole source this requirement to VRMagic on FBO. The contracting officer will reevaluate the procurement if any interest is received.


12. **Requirements Certification:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.

  
Name: Greg Osteen  
Title: Facility Contract Coordinator  
Facility: Madison VA Hospital (607)

5/24/13  
Date

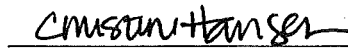
13. **Approvals in accordance with FAR 6.304**

a. **Contracting Officer's Certification (required):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

  
CAROL A. MURPHY  
Contracting Officer, NCO 12

5/24/13  
Date

b. **NCM/PCM (Required \$3K and above):** I certify the justification meets the requirements for other than full and open completion.

  
CHRISTINE HANSEN  
Network Contract Manager  
NCO 12

5/31/2013  
Date